

MEDIA RELEASE



ECCI KAL MINER COLUMN

We're very proud of the strong working relationships that we've formed over the years. As such a small organisation, we've benefited greatly from being able to partner with other organisations to deliver better quality services to our members.

We signed a Memorandum of Understanding with the Goldfields-Esperance Development Commission and the Shire of Esperance to deliver the SuperTowns programme, which resulted in Esperance being awarded more funding than any other SuperTown for the Economic Development Project, the Town Centre Revitalisation and the redeveloped Esperance Foreshore. We've recently partnered again with Tourism Esperance to deliver another quality Holiday Planner, promoting Esperance as a top tourist destination across the country. We regularly work with the Kalgoorlie Boulder Chamber of Commerce and Industry to provide greater benefits for both our members, and most recently have partnered to develop GE Connect, an online directory that promotes businesses throughout the region, which you can visit at www.geconnect.com.au. This is just a snapshot of the many things we have successfully achieved through our extensive partnerships.

We understand the value of businesses working together to deliver projects, that individually, they wouldn't have had the resources to successfully complete. We were thrilled to hear of a local company that recently partnered with other local small enterprises to be awarded, and successfully deliver, a large tender that had previously been awarded to an out-of-town company.

The businesses pulled together a team of 11 local workers, who were invested in delivering a service of the highest quality, and cementing their reputations within the business community. The team knew each other and trusted each other, which resulted in more than 4000 man hours without a single injury (not even a bandaid!), 200 individual welds without a single failure, no "sickies" or missed shifts.

This is a model that we highly encourage other businesses to explore and adopt. There's no denying that things are tough right now, and while as an individual company you might not be able to compete with the larger out-of-town organisations vying for the same work, as a combined tenderer with a number of other small local businesses, you're a formidable force!